

NWUPC e-Bulletin May 2022

**NWUPC 2022
Annual Conference
21/06/2022**

NWUPC

*Delivering value through
responsible procurement*

**A monthly round up of
NWUPC news, with Category
Group updates, framework
information and upcoming
events for NWUPC Members.**



Contracting Activities and Category Updates

Keep up to date with all
the current events in
the world of Consortia
Contracting and
NWUPC's upcoming
Category Group
meetings for this term

21st June
Delegate Booking
Now Open
Book Now!

NWUPC Ltd 2022 Annual Conference

**NWUPC
Members can
book their
place now!**



Upcoming activities and Webinars

Find upcoming
Webinars and events
along with training
opportunities for
NWUPC Members

NWUPC 2022 Conference

Risk ●
Action ●
Grow ●

21st June

Delegate Booking
Now Open

NWUPC

Delivering value through
responsible procurement

Book Now!

noah
Headline sponsor of
#NWUPCConf22

**Tuesday 21st June 2022,
9am - 4pm**

We are thrilled to invite members back for our first in-person event since 2019 at The University of Manchester's, University Place. Members can join us for a day packed full of topical sessions, an exhibition of over 50 framework suppliers, and of course the chance to catch up with your colleagues from across the sector.

REGISTRATION INFORMATION

This conference is open to full and associate members of NWUPC only.

REGISTER HERE!

PROGRAMME

We have an exciting programme scheduled for the day including;

Marco Salzedo - Director of Commercial & Contract Management Capability for the Cabinet Office - share the progress we have made in the Government Commercial Function on professionalising our teams.

Paul McGee, motivational speaker also known as the SUMO Guy - dealing with change, developing resilience, increasing employee engagement, inspiring others and building better relationships.

Gill Askew, Go4Growth – the work they are doing engaging with local, diverse businesses and SME/VCSE sectors to help enable sustainable growth and economic recovery post covid. Weightmans, the new UK Government Procurement Bill and the future of procurement.

Zainah Khan, Chakra Corporate - embrace mindful living and make stress a thing of the past with her resilience-boosting wellbeing course.

NWUPC Contracting Team - and as always our very own experienced contracting team will be delivering a workshop.

HEADLINE SPONSOR - NOAH'S BOX

We are delighted to be working with [Noah's Box](#) as headline sponsor for the NWUPC Annual Conference. Noah's Box were recently awarded to the new [Residential Textiles, Student Starter Packs and Window Coverings Framework - FFE3177 NW](#) - formally known as the Soft Furnishings Agreement and can be found on lots 1 & 2. As a young start-up company, they are really excited to invest their time and resources into immersing themselves within NWUPC and our members so please make sure to visit them on stand 44.

Join the conversation on social media [#NWUPCConf22](#).

GET IN TOUCH

If you have any questions about the day please contact us at conference@nwupc.ac.uk.

The new **Procurement Bill**: Transforming public procurement

The new [Procurement Bill](#) is currently passing through Parliament, having had its first reading in the House of Lords on the 11th May 2022. This follows the Queen's Speech on the 10th May 2020 which stated that public sector procurement will be simplified to provide new opportunities for small businesses.

The Bill is intended to:

- Create a simpler regime that works better for the UK, reducing costs and improving productivity.
- Establish a single digital platform for supplier registration, businesses will only have to submit their data once to qualify for any public sector procurement.
- Give public sector buyers more freedom and flexibility by allowing them to better negotiate with suppliers and to design the buying process to meet the needs of their specific procurement.
- Enable smaller contracts to be restricted to UK suppliers, as permitted by World Trade Organization rules, and ensuring that procurement activities aid jobs and innovation.

You can access a short [Procurement Bill factsheet](#) which outlines the key benefits the new procurement regime is designed to bring. You can view the full Procurement Bill and supporting documents on the Parliamentary Website.



Procurement Bill [HL]

Government Bill

Originated in the House of Lords, Session 2022-23



The Bill will take several months to complete its passage through Parliament. The Government will give a minimum of six months' notice before 'go-live'; this will not be until 2023 at the earliest. The existing legislation will apply until the new regime goes live and will also continue to apply to procurements started under the old rules. Guidance will be provided to cover the transition from the old to the new regulations.

There is a dedicated webpage on the [Government's gov.uk platform here](#) which will be updated as the programme develops.

2020/21 UKUPC Impact Statement

NWUPC are pleased to bring you the [2020/21 UKUPC \(UK Universities Purchasing Consortium\) Impact Statement](#), highlighting how institutions like yours have benefited through consortia collaboration.

UKUPC is a partnership between eight UK purchasing consortia created to support collaborative procurement within Higher and Further Education. Through collaborative working, UKUPC partners reduce duplication across the UK, build resilience and deliver measurable value to members. You are receiving this report because NWUPC actively contributes to this partnership and we think it's important that you know how that is benefitting your institution.

Here are a few highlights, but please do read more within the report:

- Members spent £1.3BN through consortia frameworks and achieved £76M in cashable savings and £104M in non-cashable/process savings. (Savings are calculated using the HEPA Benefits Methodology)
- Members had access to over 100 agreements covering a wide range of strategic spend areas for your institution.
- Members accessed risk assessments and best practice guides, along with guidance and support to address significant challenges such as thriving in a new normal, managing major disruptions to the supply chain and supporting sustainability.
- Members can access 180 SMEs through UKUPC frameworks – SMEs make up just over 60% of our awarded suppliers across all frameworks.

For further information about UKUPC and the work taking place, keep an eye out for the next edition of our newsletter due for publication in June, or visit www.ukupc.ac.uk.



UKUPC




UKUPC Mental Health Awareness Week:



UKUPC

UK Universities Purchasing Consortia



Mental Health
Support for Staff

#MentalHealthAwarenessWeek

As part of UKUPC's commitment to our members to share knowledge and best practice, while supporting the wider procurement community, we were delighted that UKUPC took part in the UK's Mental Health Awareness Week, working together to support our members to focus on achieving good mental health. Each day we provided top tips, tools, and the support you need, to start living a mentally healthier life. #MentalHealthAwarenessWeek was established over 21 years ago by The Mental Health Foundation. Use the links below to read more about what we did each day over Mental Health Awareness Week.

Day 1 - [Mental Health and Wellbeing for the mind and body](#) with NWUPC and NEUPC

Day 2 - [Reflecting on our priorities for employee wellbeing](#) with APUC

Day 3 - [Mental Health Support for Staff](#) with SUPC & LUPC

Day 4 - [Best practice for optimal mental health and wellbeing](#) with TEC & TUCO

Day 5 - [UKUPC Webinar - 13h May 2022 - Loneliness and Connection](#) with HEPCW

Contracting Activities

As the end of the academic year is looming we are making a lot of plans for our contracting pipeline and have been reviewing the portfolio of agreements that we hold and the timescales for renewal. We have an extremely challenging programme coming up and we are looking at the most effective ways to deliver the agreements that are needed now, in ways that offer flexibility and ease of use.

We've also been dealing with an unprecedented number of requests for commercial review particularly within the Domestic and Office Solutions Categories with the supply chains being hit by several large macro environmental events. We have a detailed process to ensure that all requests are treated reasonably and both suppliers and members are treated fairly but with value at the centre of any approvals. If you would like more information about any of the commercial reviews that have taken place please do let us know and we will happily share the information to give assurance that they have been thoroughly appraised.

Helen Dodd-Williams

Head of Strategic Procurement

NWUPC Led Agreements

AUDIO VISUAL

Audio Visual Equipment and Installation Services - AVI3084 NW

Annual supplier reviews currently underway. If you have any questions please contact [Paula Lister](#).

FURNITURE

Furniture - FFE3103 NW

The FFE3103 NW Furniture Agreement has been extended for its final 12 month period with all suppliers on Lot 1 extending and all suppliers on Lot 2 and Lot 3 ending apart from Moffet and Sons T/A Balmoral which is pending some price increases before sign off. For any queries on the framework please contact [Matthew Porter](#).

OFFICE SOLUTIONS

Office, Computer & Library Supplies - OFF3068 NW and

Paper – Print and Specialist - OFF3117 NW

Cost increases put forward by Banner, OT Group, Lyreco and Premier Paper are currently under consideration, The turmoil in the paper market is still on-going albeit the Easter holiday was a slower sales period for all of the suppliers which has resulted in stock levels and availability increasing slightly. The Scandinavian mills affected by the strike at UPM is finally over after 117 days although it will be a number of weeks before stock is produced and released to distributors.

If you have any questions about these frameworks please contact [David Yates](#).

LABORATORY

Electronic Components - MAI3130 NW

There are products and areas where significant supply disruption persists. The key categories are semi-conductors and passive components. It remains essential that you communicate your requirements to suppliers and order as early as possible to ensure you can get what you need. For any enquiries about this framework please contact [Sarah Dye](#).

HVLE - LAB3162 NW

A PIN has been issued to the market for engagement around the future scope and format of the agreement. More information on this can be seen [here](#). Please contact [Sarah Dye](#) if you have any questions.

PROFESSIONAL SERVICES

Global Workforce Mobility Services - PFB3135 NW

Vialto Partners have now replaced PwC on all lots of the Global Workforce agreement. If you have any questions about this framework, please contact [Sarah Dye](#).

TRAVEL

Vehicle Hire, Car Club and Leasing - VEH3085 NW

The Sustainable Fleet Solutions framework is looking to go out to tender in the near future with a slight delay from going out in April. It will still be awarded in the summer as the replacement to the popular Vehicle Hire, Car Club and Leasing which was just extended until the 31st July 2022. For further enquiries please contact [David Yates](#).

COMPUTING

Servers, Storage & Solutions National Agreement (SSSNA) - SUPC

Award evaluations have now commenced, and the new framework is still on track to start on 1st July 2022. The current framework has been extended until 31st August 2022. For further enquiries please contact [Paula Lister](#).

LABORATORY

Mass Spectrometry and Chromatography Equipment -

The tender documents for the successor agreement are currently in development. The agreement will be live in line with the expiration of the current agreement. For any enquiries about this framework please contact [Sarah Dye](#).

Life Sciences Reagents, Kits & Consumables -

Work is beginning on the retender of this agreement. The next agreement will be part of a larger life sciences agreement which will combine the services currently available under MBRS and the materials available under the Life Science Reagents and Kits agreement, along with the materials available under Antibodies and Sera. If you have any feedback on any of these agreement with view to the successor agreement, please contact [Sarah Dye](#).

TRAVEL

Business and Student Travel - SUPC

Supplier reviews were held in late April, with the focus squarely on how the TMC's are managing to meet/exceed the pre-agreed SLA's in spite of the continual increase in demand for travel services from all sectors. At present, they are coping, but there is still a shortage of labour that all suppliers within the travel industry are experiencing. For further enquiries please contact [David Yates](#).

Category Group and Membership Update

It's been a very exciting month for us at NWUPC, after over two years we have been able to host some of our Category Group meetings in person and they have been like a breath of fresh air. When I first started this role all meetings were online and now having attended a few in person, it is safe to there is so much more to gain with meeting colleagues and drinking coffee, sharing knowledge and advice over a plate of sandwiches and networking without taking notes -although I still had to minute the meeting.

Here's a quick low down on all of our May group meetings!

Domestic Category Group Meeting

We kickstarted May with our Domestic Category Group Meeting, this was chaired by the lovely Emily Taylor at Manchester University and was online. The theme for this meeting was "here comes the summer sun" suggested by Rich Yoxhall, Deputy Chair to encourage a more positive approach to institutional updates. We welcomed suppliers from our latest framework, the NWUPC Ltd Residential Textiles, Student Starter Packs and Window Coverings, the group enjoyed presentations from both Noah's Box and Student Essentials, particularly as they spoke from an eco-friendly and sustainable perspective, something all institutions value. It was also decided that the next domestics meeting would be in person at Edge Hill University, which we are all excited for.

Computing Category Group Meeting In Person At The Epson Showrooms

The Computing Category Group visited the Epson Showrooms in Bolton which had been put together by a supplier on the NEPA framework - Banner, it was well attended and chaired by Matt Storey, the guys were super excited to be making jokes around the same table, Gary Lloyd from University of Chester even managed to put himself on mute, in person!

We had a very insightful presentation from Peter Silcock, Business Manager for Epson on their latest MFD technology; this was particularly of interest to our members, as the printers use no heat which in affect contributes to reaching carbon net zero. It was great finally meeting some of our members in person, this group is one of my favourites.



Estates Category Group Meeting In Person At The University Of Bolton

Following the trend of face-to-face meetings, our next one was the Estates Category Meeting at the University of Bolton. Ian Moth kindly set up the IT so the meeting was hybrid and our members over in Ireland could join. The meeting was chaired by David Morris from the University of Liverpool, who came full of smiles as always. The group discussed frameworks, market insight, gave institutional updates and we met with ex-group member Simon Ross who attended with colleagues from CBRE to update on the new procurement legislations which will be coming in over the next few months.

Category Group and Membership Update

Professional Services Category Group Meeting

We met with the Professional Services Category Group online, there was a lot of knowledge sharing taking place, which as membership co-ordinator is brilliant to see, because it's proof that the meetings are valuable. The group discussed how they wanted to shape this platform going forward, we will be spending the next couple of months strategizing, to ensure members are getting the most out of their membership. Work has also begun on creating Prezi interactive recordings and framework one page guides to introduce and refresh frameworks, which will be available to members through the NWUPC website.

Upcoming NWUPC Category Group Meetings to be held online unless stated

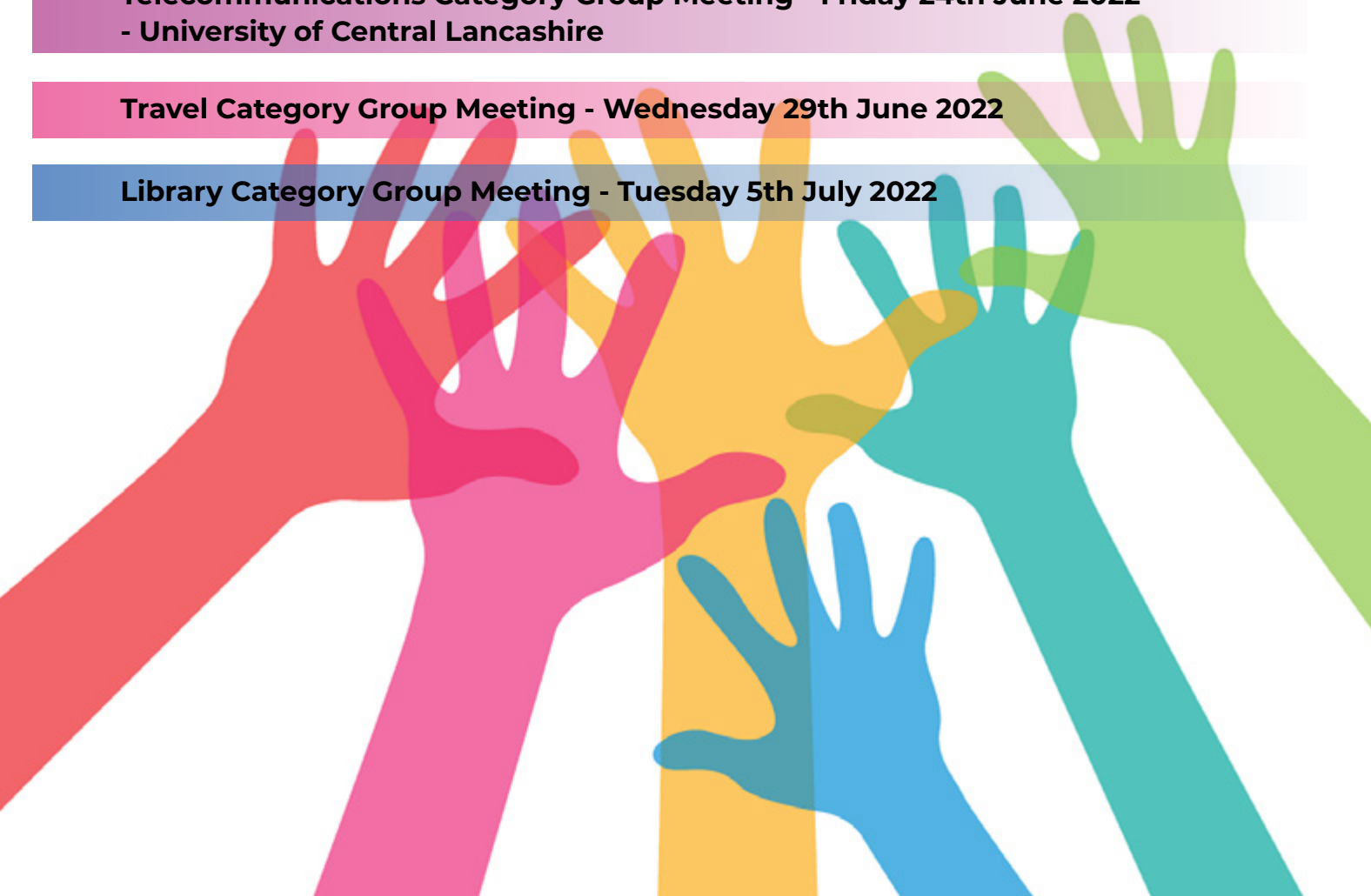
Office Solutions Category Group Meeting - Friday 10th June 2022

**Audio Visual Category Group Meeting - Wednesday 15th June 2022
- Staffordshire University**

**Telecommunications Category Group Meeting - Friday 24th June 2022
- University of Central Lancashire**

Travel Category Group Meeting - Wednesday 29th June 2022

Library Category Group Meeting - Tuesday 5th July 2022



Upcoming Online Webinars

NWUPC

North Western Universities Purchasing Consortium
Enriching value through responsible procurement

Panel Discussion: Supply Chain Resilience and Sustainability in Procurement with Proactis

When - 9th June – 10am

Where - Online event

Proactis has partnered with the Chartered Institute of Procurement & Supply (CIPs) to deliver a new panel discussion webinar featuring our UK Market Director, Ilija Ugrinic and a selection of Proactis' public and private sector customers as well as CIPs members.

Join us in this live webinar as we hear from a panel of speakers about their experience of working towards supply chain resilience – from starting the process through to the present day, covering risk mitigation, visibility and sustainability on a local, national, and international scale.

You can register for this [free session here](#).

Transforming Public Procurement – Preparing for Changes to PCR with UKUPC / SUPC

When - 22nd June – 10am

Where - Online event

In the next of our series of UKUPC webinars we join HE Sector expert David Hansom from Clyde & Co as he provides his insight and advice, alongside real-life examples of case law, on expected changes following the Government's Green Paper: Transforming Public Procurement.

The session will help procurement professionals across the HE and wider public sectors consider changes coming into force in 2023, including transparency obligations and open and closed framework terms.

This event is FREE and open to all UKUPC consortia members - [register here](#).

Data protection and GDPR with Brodies

When - 23rd June – 12pm

Where - Online event

Join Martin Sloan and Grant Campbell for our regular six-monthly data protection and GDPR update where we look at recent developments in data protection and e-Privacy law. Martin and Grant's expertise includes technology procurement, IT outsourcing, business process outsourcing, commercial contracts, intellectual property, data protection, ePrivacy and cyber risk.

NWUPC Members can register for this [free session here](#).