NWUPC e-Bulletin JULY 2022

NWUPC

Delivering value through responsible procurement

A monthly round up of NWUPC news, with Category Group updates, framework information and upcoming events for NWUPC Members.

Contracting
Activities and
Category Updates

Keep up to date with all the current events in the world of Consortia Contracting and NWUPC's upcoming Category Group meetings for this term Graduation
Services (Gowns
and Photography)
framework
launched by LUPC

Annual Members and Framework Suppliers Survey 2022

Each year NWUPC ask for feedback from our Members and framework suppliers to help NWUPC deliver the services and support required.

The purpose of the survey is to ensure that the services NWUPC Ltd are currently offering are meeting our member's needs. We'd really appreciate if you could take the time to complete this survey as it will provide valuable information to enable us to improve and adapt our services accordingly.

The surveys can be found in the boxed links below and should take no more than 10 minutes to complete.

Members Survey

Framework Suppliers Survev



UKUPC NEWSLETTER

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Collaboration Updates from the UK Universities Purchasing Consortia (UKUPC)

UK Universities Purchasing Consortium (UKUPC), comprises of the regional purchasing consortia (APUC, HEPCW, LUPC, NEUPC, NWUPC, SUPC), The Energy Consortium and The University Caterers Organisation, continue to work together to deliver more benefits and greater value to you our members.

NWUPC are pleased to provide the latest edition of the UKUPC newsletter to update you on our latest activity. This issue includes advice, guidance and information on the following topics:

- How energy and the war in Ukraine are affecting supply chains
- Your savings and support through UKUPC
- Responsible Procurement
- Upcoming events and training

Download the latest <u>UKUPC newsletter here</u>.















UKUPC Webinar - Transforming Public Procurement Preparing for Changes to PCR

On June 22nd as part of our ongoing series of webinars from NWUPC through our UKUPC partners, SUPC were joined by HE Sector expert David Hansom from Clyde & Co who provided insight and advice, alongside real-life examples of case law, on expected changes to procurement law following the publication of the new Procurement Bill.

The session was designed to help procurement professionals across the HE and wider public sectors prepare now for changes expected in 2023, including transparency obligations and open and closed framework terms.

In the session we learnt more about:

- The direction of travel in the draft legislation.
- How the new draft rules will apply to you and your institution/organisation.
- What, practically, do you need to do now and how you can start preparing for the implementation of the new legislation.
- How current procurement legislation plays out in practice through discussions on the latest case law.

Click on the image below or use this link to catch up with this recorded webinar.



HEContracts to be offline 29/7/22 till 1/8/22

As part of regular works and updates on HEContracts the system will not be accessible from 4pm on Friday 29th July 2022 until Monday 1st August 2022.

Part of the update will include making the pricing, T&Cs and archive sections restricted to log in only. Developers will also be increasing the space available in the document store area to avoid any performance issues for NWUPC Members.

If you have any questions or queries about this please contact <u>Maggie Bryant</u>, NWUPC's Finance & MI Officer or call on 0161 234 8008.

Contracting Activities New Frameworks



Graduation Services (Gowns and Photography) framework launched by LUPC

NWUPC members can now access the <u>Graduation Services (Gowns and Photography) PFB5073 LU</u> framework agreement. This is a national framework open to all members of UKUPC (APUC, HEPCW, LUPC, NEUPC, NWUPC and SUPC) as well as Crescent Purchasing Consortium (CPC). The agreement went live on 1st July 2022 and will run for three years with an optional 12-month extension to 30th June 2026. It covers the provision of gown hire and purchase, photography services and one-stop shop services.

What's New?

This agreement replaces the previous graduation services framework JAN5043 LU. The main changes from the previous agreements include:

- One additional Lot to cover one stop shop services. Members can either run a call off against the individual service Lots (1 and/or 2) or use Lot 3 (one stop shop).
- · Inclusion of new suppliers, including Ede & Ravenscroft, as compliant contracted suppliers.

By using the agreement, members will benefit from:

- · An easy and compliant route to market for participating organisations.
- · Pricing which can be negotiated by competition at call-off.
- · A wider choice of suppliers to allow for improved competition.
- · User guides, support, and templates.

Awarded Suppliers:

The following suppliers have been awarded to the agreement lots:

Lot 1 - Gown hire and purchase

- Ede & Ravenscroft
- · Graduation Attire
- H Tempest
- J. Wippell & Co. Ltd

Lot 2 - Photography and Media Services

- · Ede & Ravenscroft
- Graduation Attire
- · H Tempest
- Mountain Way

Lot 3 - One-Stop Shop

- Evess
- Marston Events









UK Universities Purchasing Consortia

Graduation Services (Gowns and Photography) framework launched by LUPC

How do I call-off from the framework agreement?

- · Call-off from this framework agreement is by means of further competition.
- · All call off orders from this framework MUST quote the framework reference PFB5073 LU.
- Members will determine the correct Lot(s) to use when placing a call-off contract from the Framework Agreement by assessing their requirement against the available Lots.



How has sustainability, equality and diversity been considered as part of the tender?

- All organisations on this framework have an environmental policy in place and/or have attained or are working towards a certificate of compliance with BS EN ISO 14001.
- All bidders were required to respond to the standard selection question with regards to confirming
 whether they are a relevant organisation as defined by section 54 of the modern slavery act.
 Consideration has been given to the level of risk associated with the supply to this category.
- Where appropriate, LUPC will work with the suppliers, who are not currently defined as relevant organisations, to develop a modern slavery act statement.
- All organisations on this framework have signed up to compliance with the <u>Sustain Supply Chain Code</u> of Conduct.

Further information including contact details, service offering and achieved scores is provided in the User Guide available on HE Contracts.

Please contact Sarah Dye, NWUPC's Professional Services Category Manager if you have any queries.

Contracting Activities



This month is a hectic one for everyone in the HE Sector and at NWUPC we are busy finalising projects we've worked on over the last twelve months and planning for the next academic year. There are a number of tenders out to the market as well as strategy work underway for forthcoming ones. I'd like to wish everyone all the best for the summer and all of us at NWUPC are looking forward to another exciting year come September!

Helen Dodd-Williams

Head of Strategic Procurement

ESTATES

Following discussions in the Estates Group, NWUPC will be tendering two new agreements. Facilities Supplies and Facilities Services which will encompass a number of tender renewals as well as build on scope where there are gaps in our provision. The agreements are planned to be in place early in the new calendar year. The agreements will cover the following renewals:

The group is being consulted on whether these are structured as Framework Agreements or DPS.

Facilities Supplies

Air Filters & Associated Supplies & Services - expiry 30/09/2022

Electrical Materials - expiry 28/02/2023

Plumbing, Sanitary & Heating Supplies - expiry 29/02/2024

Facilities Services (inc PAT & FWT, Gas Maintenance)

PAT & FWT - expiry 31/07/2023

Gas Equipment Maintenance - expiry 31/07/2023

NWUPC Led Agreements

AUDIO VISUAL

Broadcasting Equipment and Integrated Services - AVI3120 NW

Work has started on the retender for this framework which is due to expire in June 2023. An initial member survey has been circulated and we would also like volunteers to be a part of the TWP. If you are interested in completing the survey please access the link.

If you have any questions or queries about this framework please contact <u>Paula Lister</u>.

FURNITURE

NWUPC & CPC Furniture Framework Agreement

Work is commencing on the retender of this well utilised regional agreement. A request for tender working party participants has been issued to the Furniture Category group and Heads of Procurement. Please contact <u>Sarah Dye</u> if you are able to contribute to the process. Furthermore, please provide feedback on the current agreement and input into the development of the strategy for the new agreement by completing the following surveys for <u>Lot 1</u> or <u>Lots 2 & 3</u>.

OFFICE SOLUTIONS

Office, Computer & Library Supplies - OFF3068 NW

Paper constraints and cost increases continue to feature and are anticipated to be an on-going issue for the next quarter if not further beyond. Some stability is back in the market as sources of compliant supply are now landing from previously untapped sources such as South America.

The last year extension to this framework will take place with the framework extended till 31st July 2023. Work on the next iteration of this agreement will commence once the extension is actioned. For any questions about this framework please contact <u>David Yates</u>.

Paper – Print and Specialist - OFF3117 NW

This framework has been extended from the end of June until the end of July 2023, where it will be combined with Office Supplies across a single framework with at least one additional lot. Suppliers and members have backed this approach in light of the ongoing supply chain constraints within the market. If you have an enquiry about this framework please contact David Yates.



NWUPC Led Agreements

OFFICE SOLUTIONS

Promotional Merchandise - OFF3128 NW

Work has started in earnest on the next iteration of the agreement with f/w and non f/w spend collated and high spend suppliers in the latter category have been approached in terms of market engagement. MI Data has been requested from incumbent suppliers and requests for TWP Membership will be issued shortly. For any questions about this framework please contact David Yates.

LABORATORY

High Value Laboratory Equipment (HVLE) - LAB3123 NW

The agreement is in the process of being extended into the final year, with a final expiration date of 31st July 2023. Work continues on the development of the strategy for the agreement retender and a final decision on whether the agreement will continue as a framework or proceed as a DPS will be taken in August 2022. If you have an enquiry about this framework please contact <u>Sarah Dye</u>.

TRAVEL

The Regional Travel Group met on the 29th June and whilst service levels are beginning to improve across the travel and vehicle frameworks, there is a considerable way to go before the pre-pandemic levels of satisfaction are attained. Institutions have worked with TMC's to provide solutions with several having received updated training/webinars on self-service portals. If you have any questions please contact <u>David Yates</u>.

Vehicle Hire, Car Club and Leasing - VEH3085 NW

This framework has been extended until the end of September 2022. The next iteration has been published (24th June 2022) with tenders expected to land before the end of July. For any questions about this framework please contact <u>David Yates</u>.



UK Universities Purchasing Consortia

Other Consortia led agreements

COMPUTING

Desktops and Notebooks (NDNA) - LUPC

A decision has been made to push back the new framework start date to 1st October 2022. Extension letters have been issued to the incumbent suppliers and the current agreement will now expire 30th September 2022. HEC and Hunter will be updated to reflect this as soon as all signed letters have been returned.

Apple Equipment and Associated Services - HEPCW

Due to global factors still impacting the availability of microchips, panels and other key components, there remains a scarcity of supply that severely impacts upon the ICT category area resulting in a shortage of stock and extended lead times, Apple being no exception. Suppliers continue to provide regular updates on stock for circulation. New reseller price lists were released on 23rd June 2022 and included pricing details for several newly announced products including a refreshed MacBook Air and MacBook Pro 13" with Apple's new M2 chip.

Networking HE, Supply & Services (HENSS) - NEUPC

The SQ was issued on the 8th June for responses by the 14th July. An evaluation will now be undertaken to determine the bidders to be taken through to ITT stage on each of the main lots. There is a new Lot 2 for low value purchases and projects <150k aimed as SMEs. A direct award option, lease options on Lot 1 and 3 and a managed service option within Lot3.

For further enquiries about any of these frameworks please contact <u>Paula Lister</u>.

Other Consortia led agreements

LABORATORY

Mass Spectrometry and Chromatography Equipment - APUC

This agreement is in the process of being retendered and will go live in line with the expiration of the current agreement on 30th September 2022. The new agreement will include a lot for refurbished equipment and gas generator systems. For any enquiries about this framework please contact Sarah Dye.

Life Sciences Reagents, Kits & Consumables - NEUPC

Work is underway on this new agreement which will be an amalgamation of the services currently available under MBRS, the materials available under the Life Science Reagents and Kits agreement, Antibodies and Sera; and the equipment currently available under the Life Science Equipment agreement and Lot 1 Sequencers of HVLE. For any enquiries about this framework please contact Sarah Dye.

LIBRARY

The National Library Group, lead via JISC, last met in May 2022 and good progress is being made on the groups objectives cited at the Kick-Off Meeting in January. A request to access all consortia spend data in this sector is to be lodged shortly so that the appropriate analysis can be undertaken on the opportunities available to all UKUPC Members.

Books, e-books, e-textbooks, and associated services - SUPC

This iteration of the agreement, launched in January 2022 has been received well by members and spend this year is expected to reach a record high of £11m, 10% of which is being spent on the new agreement. If you have an enquiry about this framework please contact <u>David Yates</u>.





PROFESSIONAL SERVICES

Debt Recovery Services - LUPC

Work has commenced on the retender of this agreement. The working part are in the process of finalising the strategy. If you have any feedback on the current agreement, please send this to Sarah Dye.

Executive and Senior Specialist Search and Associated Recruitment Services - APUC

This new iteration of a well established agreement is now live. Information on the agreement and launch information will be issued shortly, anyone requiring immediate details and agreement information please contact <u>Sarah Dye</u>.





Category Group and Membership Update

The last of the summer term Category Group meetings were held this month and we are now on a much-deserved break from meetings until the autumn when our first meeting of the new year will be Professional Services in September. The last few summer term meetings were all held online.

Travel Category Group Meeting

The first being Travel, when the group said goodbye to the long-term Chair and group member Linda Thompson of Lancaster University. Linda is retiring from Lancaster University at the end of July and therefore leaving the group, however she will be taking up a role with SUPC so we will still benefit from her knowledge and expertise from a national travel perspective. The group received a presentation from Andy Cooke, Days Rental on the current market conditions and future plans in the vehicle hire sector. The group provided feedback on the return to travel within their institutions and the challenges facing the travel industry.

Heads of Procurement Category Group Meeting

The Heads of Procurement held their annual joint meeting with Category Group chairs at the start of the month. This was a really well attended meeting and the group received presentations from each Category Group Chair on key achievements during the year, key activities planned and any concerns or issues. The work of all the individual Category Groups was acknowledged and the Chairs thanked for their commitment.

Libraries Category Group Meeting

The last Category Group of the year was Libraries. Ahead of the meeting the group had shared information including a brief update regarding purchasing challenges & upcoming projects. This was a new way to engage the group and generate discussion at the meeting, this was well received by members. The group had a themed discussion on recycling redundant library material (such as dvd's etc.) & general sustainable or green initiatives within the library area. Members discussed disposing of such items and materials and what options are available for recycling.

This is my last NWUPC news item entry as I am leaving NWUPC at the end of the month. I would like to thank all members for their support, advice and guidance they have provided over the eight years I have been with the company. The autumn term meetings will commence in September and the groups will be ably looked after by Judith Hoyle, who most people will know from TUCO.

Thank you all once again and best wishes for the future.

Jane Billows

Head of Business Services & Membership





Autumn Term Category Group Meetings

Professional Services Category Group Meeting - Friday 9th September to be held online

NWUPC Ltd Heads of Procurement Category Group Meeting - Wednesday 21st September at Lancaster University

Office Solutions Category Group Meeting - Friday 30th September at the University of Liverpool

Furniture Category Group Meeting Friday 7th October at Liverpool John Moores University

Domestic Category Group Meeting Tuesday 11th October at Edge Hill University

Estates Category Group Meeting - Wednesday 19th October at the University of Liverpool

Computer Category Group Meeting - Friday 4th November at Keele University

Audio Visual Category Group Meeting - Wednesday 9th November at Manchester Metropolitan University

Telecommunications Category Group Meeting - Friday 18th November The University of Manchester

Laboratory Category Group Meeting Wednesday 23rd November, to be confirmed shortly

Travel Category Group Meeting - Friday 2nd December at the University of Salford