

# eNewsletter



**FEBRUARY  
2020**

Contracting news

NWUPC news

An interview with...

## Contracting Updates

### Renewals

#### Audio Visual

- [Audio Visual Supply and Installation](#)

The retender for this agreement is now in evaluation and will commence at the beginning of March.

#### Computing

- [Data Centre Management Equipment And Infrastructure Framework](#)

The new Data Centre Management agreement is now live. The agreement scope replicates that of its predecessor but the agreement is now structured as a single lot to simplify to call-off process. Further information can be found [HEContracts](#).

- [IT Equipment Disposal](#)

Work is ongoing on the replacement agreement. The successor agreement is scheduled to commence in April 2020. Audio Visual Supply and Installation

- [IT Related Accessories and Parts \(ITRAP\)](#)

Standstill for the new agreement completed at midnight on the 20th of January 2020, the new agreement commenced on the 1st of February and will run concurrently with the current agreement which expires on the 31st of May. The new agreement has seen the addition of VR Technology products and Telecommunications Equipment.

- [Software Licence Resellers Agreement \(SLRA\)](#)

Work will begin in February/March on the retender of this agreement. The agreement will commence ahead of the expiration of the current agreement to accommodate the SSSNA retender.

### **Domestics**

- [Cleaning and Janitorial Supplies](#)

The next iteration of this agreement is currently in evaluation and will commence at the beginning of March.

- [White Goods and Associated Products and Services](#)

Work will commence on the retender of this agreement shortly. A survey has been issued to members to capture feedback for the strategy. The survey is available until 17:00 on the 28th of February and can be found at the following link: [white-goods-re-tender-survey](#). Please contact Sarah Dye if you would like to input into the retender [sarah.dye@manchester.ac.uk](mailto:sarah.dye@manchester.ac.uk).

### **Estates**

- [Plumbing, Sanitary and Heating Equipment, Supplies and Associated Services](#)

The retender for this agreement is now in evaluation and will commence at the beginning of March in line with the expiry of the current agreement.

- [Personal Protection Equipment \(PPE\) & Clothing](#)

Work on the retender for the PPE agreement has now begun and the documents are planned to be published out to the market in February. This agreement is set to commence in May in line with the expiry of the current agreement.

### **Laboratory**

- [Laboratory Equipment Supply, Installation, Delivery and Post Installation Services](#)

A strategy for the retender is expected to be shared shortly for the retender of this national agreement which expires on the 30th of May.

### **Professional Services**

- [Global Mobility Support Services](#)

Work on the retender for this agreement has commenced with the new agreement set to be in place for the beginning of October. Market engagement is planned to commence in February and any member feedback or suggestions for the new agreement is welcomed. Please contact Natasha Peacock if you would like to input into the retender [Natasha.peacock@manchester.ac.uk](mailto:Natasha.peacock@manchester.ac.uk).

## **New Agreements**

### **Audio Visual**

- [Photographic Equipment and Consumables](#)

The new Photographic Equipment and Consumables agreement is now live and commenced on the 1<sup>st</sup> of January 2020. Further details are available on [HEContracts](#).

## Domestics

- [Window Cleaning](#)

This agreement, which commenced on the 2<sup>nd</sup> of December represents a new framework area for NWUPC members. Information on the agreement and awarded suppliers can be found on [HEContracts](#).

## Laboratory

- [Electronic Components and Associated Products](#)

The Electronic Components Framework went live on the 1<sup>st</sup> of January 2020. The Agreement is split into 5 Lots, as follows:

Lot 1 – Electronic Components including Development Boards and Associated Products

Lot 2 – Tools and Fixings

Lot 3 – Test and Measurement Equipment

Lot 4 – Batteries

Lot 5 – Multi-purpose Lot

Further information on the agreement and awarded suppliers can be found on [HEContracts](#).

## Extensions

### Domestics

- [Washroom Services and Associated Products and Services](#)

The final 12 month extension period has now been invoked. The agreement expires on the 31<sup>st</sup> of January 2021.

### Estates

- [Electrical Materials and Associated Products and Services](#)

The Electrical Materials agreement has been extended for its first 12 month extension until the 31<sup>st</sup> of January 2021. All Suppliers have agreed to the extension.

## NWUPC News

### Staff News

We welcome Dave Yates to the team who has joined us as our new Category Manager on the 8<sup>th</sup> of January 2020. Dave has years of procurement experience and should be a great addition to the team and I'm sure you'll all join me in welcoming him. Dave can be contacted on [david.yates-2@manchester.ac.uk](mailto:david.yates-2@manchester.ac.uk).

Sadly we also have to say goodbye to another long term staff member as Rikaya Knott, our Category Officer, is leaving after almost 5½ years. Rikaya is embarking on a new career within a completely new sector and all the team wish her the best in the future. Rikaya joined NWUPC in

September 2014 straight from school as a Business Apprentice. She successfully completed her apprenticeship and was offered a position as Contracting Support Officer, during which time she successfully achieved level 3 CIPs. In February 2018 Rikaya was offered a position of Procurement Trainee, which included responsibility for the Travel Category Group, she also commenced working towards CIPs level 4, which she has just completed. Rikaya is known to a large number of members due to her work on the co-ordination and production of the [EConnect](#) newsletter, which has become an integral publication for NWUPC and for the wider HE sector, and also her support work with Net Positive Futures Supplier Engagement tool. We will all miss Rikaya and wish her good luck in her new adventure.

## Category Groups

Once again I am pleased to write about NWUPC Category Group meetings for the year 2020. Without doubt, 2019 was a successful year for all our Category Groups with regular high attendance from most of our member institutions. The feedback we received indicates that members continue to find all our Category Group meetings valuable. Likewise, the presentation from suppliers across all the groups were informative and very well received by members. This year also promises to be business as usual for all the groups with a series of meetings lined up for the winter period. In addition to organising these meetings, we are also taking steps to ensure that we have a more-coordinated approach to all our meetings to make it worthwhile for our members.

The 2020 Category Group meeting schedule has been agreed and circulated, details for the quarter can be found below.

Computer	Friday 14th February 2020	University of Wolverhampton
Domestic	Wednesday 5th February 2020	University of Salford
E-Market place	Wednesday 12th February 2020	Staffordshire University
Estates	Wednesday 26th February 2020	University of Central Lancashire
Furniture	Friday 20th March 2020	University of Salford
Laboratory	Wednesday 4th March 2020	Edge Hill University
Office Solutions	Friday 6th March 2020	University of Chester
Professional Services	Friday 27th March 2020	Liverpool Hope University
Telecommunications	Friday 13th March 2020	University of Liverpool

We will continue to actively engage with a range of suppliers across all the relevant category group frameworks in line with our commitment to provide value for money for our members.

I wish to take this opportunity to thank everyone for your total commitment and valuable support to all our category groups. I hope you continue to find our meetings beneficial. I look forward to meeting you all again soon.

Ayoade Onireti  
Category Group Coordinator

NWUPC Ltd

## NWUPC Membership News

We are pleased to announce 4 new affiliate members have joined NWUPC, Aston University, London Borough of Barnet, Northampton General Hospital NHS and Stevenage Borough Council.

## Sector News

- Tuition Fee Fraud

There have been a number of instances across the sector in the past few months of tuition fee fraud impacting Chinese students where a fraudster will attempt to pay a student's fees using fraudulently obtained credit cards. To help to try and tackle this, HEPA have produced two flyers for institutions to share with their students – one in English and one in Mandarin Chinese.

Full details can be found at [HEPA](#).

## Annual Conferences / Upcoming events

### Annual Conference 2020

Following the success of our Annual Conference last year, we are delighted to announce that we will be returning to The University of Manchester for our Conference this year. However, for 2020 we will be moving from our usual slot before Easter to later in the year. The Conference will be held at University Place on Tuesday the 16<sup>th</sup> of June. There will be the usual mix of topical seminars and supplier exhibition and it's the perfect opportunity to catch up with the latest developments and network with suppliers and colleagues from the region. We will be making further announcements about the event in the coming months including how to book and details of the programme for the day, in the meantime, make a note of the date in your diary.

Further details will be made available on the [NWUPC website](#).

## An Interview with...

### Ayoade Onireti - Category Group Coordinator

What does your typical day look like at NWUPC?

I usually start work at 7.00am every day –I try to get to work few minutes before the 'start time' and begin my day with a cup of black coffee. Then, I sit down and plan the day to make sure that the most urgent work gets done first. Then I go through my emails. My role is varied therefore every day is not the same - One day I could be scheduling meetings or arranging presentation with suppliers and the other day I could be out of the office attending a category group meeting or at a contract review meeting.

What is your favourite part of your role at NWUPC?

I enjoy traveling around Universities for meetings.

**Is there anything you are excited to be working on?**

Currently working on the review of Category Group structure and process, this is exciting in the sense I get the opportunity to put forward recommendations for making all our Category Group meetings even better.

**A fun fact about me that you might not know is...**

I'm a really good dancer and quite good with football - If I may say so myself.

**What would your perfect weekend consist of?**

Staying at home, eating, watching TV and spending time with my family.

**What would you take with you on a deserted island that you couldn't manage without?**

Food of course, lot of water and my phone.

**Next thing on your bucket list...?**

Travel to Dubai.

**Poppadom or Bread?**

Bread.

**What is your favourite chocolate bar?**

Truth be told, I have no preference – probably Cadbury Dairy Milk chocolate.

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