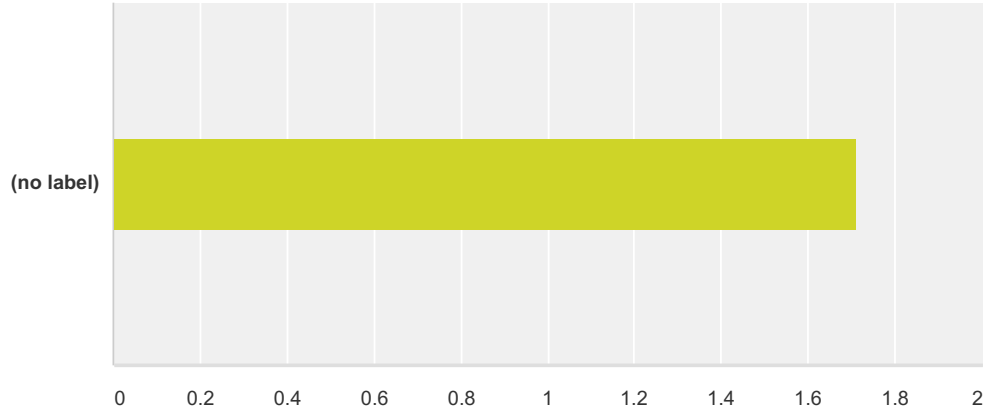


### Q1 To what extent are you aware of collaborative procurement opportunities/activities in the HE sector?

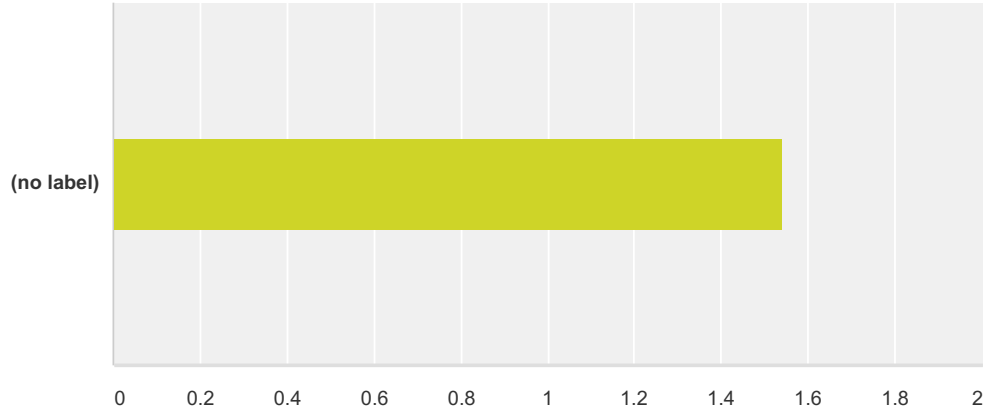
Answered: 105 Skipped: 7



	Fully aware	Somewhat aware	Do not know	Somewhat unaware	Completely unaware	Total	Weighted Average
(no label)	43.81% 46	48.57% 51	2.86% 3	1.90% 2	2.86% 3	105	1.71

### Q2 To what extent are you aware of the benefits that collaborative procurement activities can deliver?

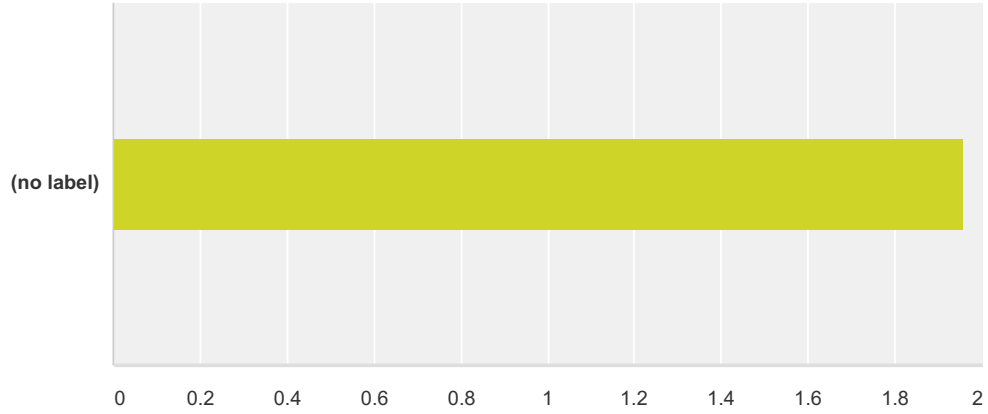
Answered: 103 Skipped: 9



	Fully aware	Somewhat aware	Do not know	Somewhat unaware	Completely unaware	Total	Weighted Average
(no label)	57.28% 59	36.89% 38	1.94% 2	1.94% 2	1.94% 2	103	1.54

### Q3 To what extent are you aware of the difference between contract and category management?

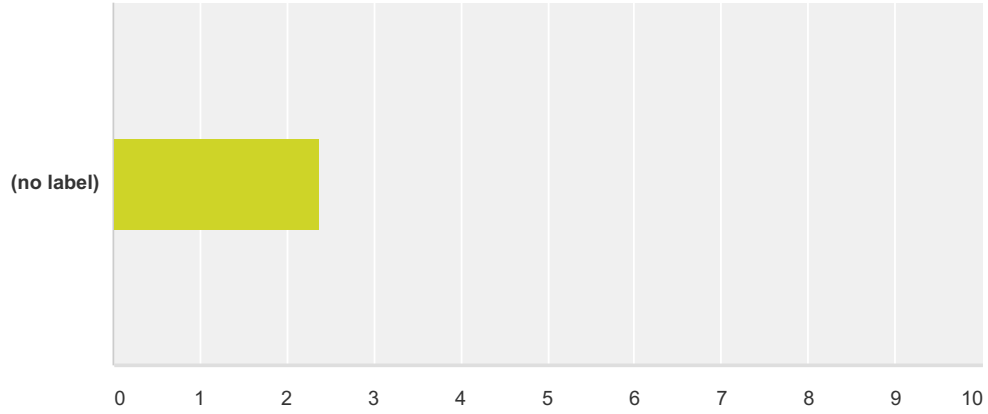
Answered: 102 Skipped: 10



	Fully aware	Somewhat aware	Do not know	Somewhat unaware	Completely unaware	Total	Weighted Average
(no label)	50.98% 52	22.55% 23	12.75% 13	6.86% 7	6.86% 7	102	1.96

### Q4 To what extent are you aware of the benefits of moving from contract to category management

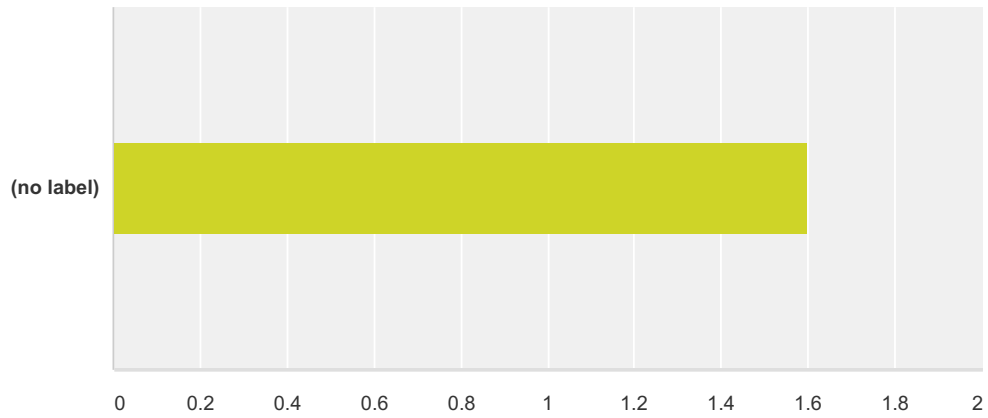
Answered: 104 Skipped: 8



	Fully aware	Somewhat aware	Do not know	Somewhat unaware	Completely unaware	Total	Weighted Average
(no label)	28.85% 30	33.65% 35	18.27% 19	7.69% 8	11.54% 12	104	2.39

### Q5 To what extent are you aware of the framework agreements available to you?

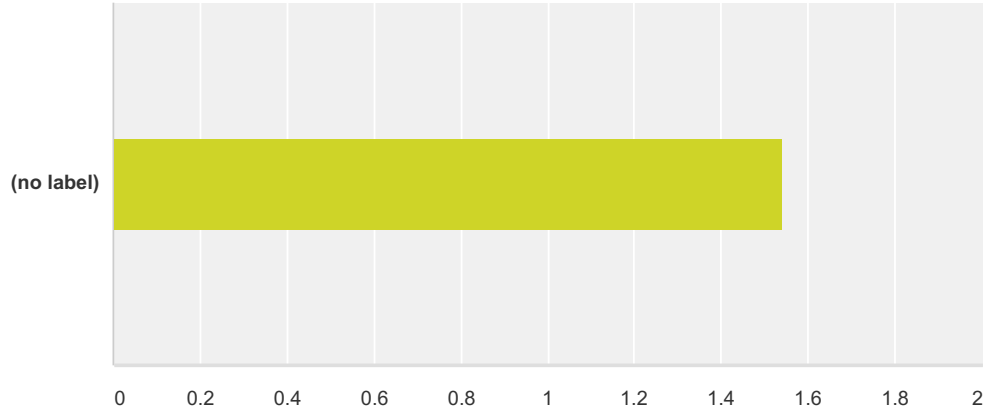
Answered: 103 Skipped: 9



	Fully aware	Somewhat aware	Do not know	Somewhat unaware	Completely unaware	Total	Weighted Average
(no label)	51.46% 53	41.75% 43	1.94% 2	4.85% 5	0.00% 0	103	1.60

### Q6 To what extent are you aware of the benefits of using the framework agreements available to you?

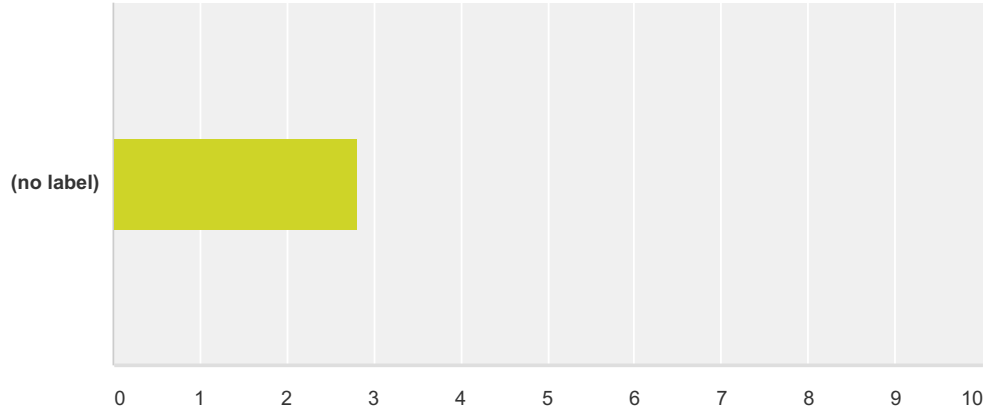
Answered: 105 Skipped: 7



	Full aware	Somewhat aware	Do not know	Somewhat unaware	Completely unaware	Total	Weighted Average
(no label)	56.19% 59	38.10% 40	0.95% 1	4.76% 5	0.00% 0	105	1.54

### Q7 To what extent are you aware of Procurement England Ltd (PEL) and its objectives?

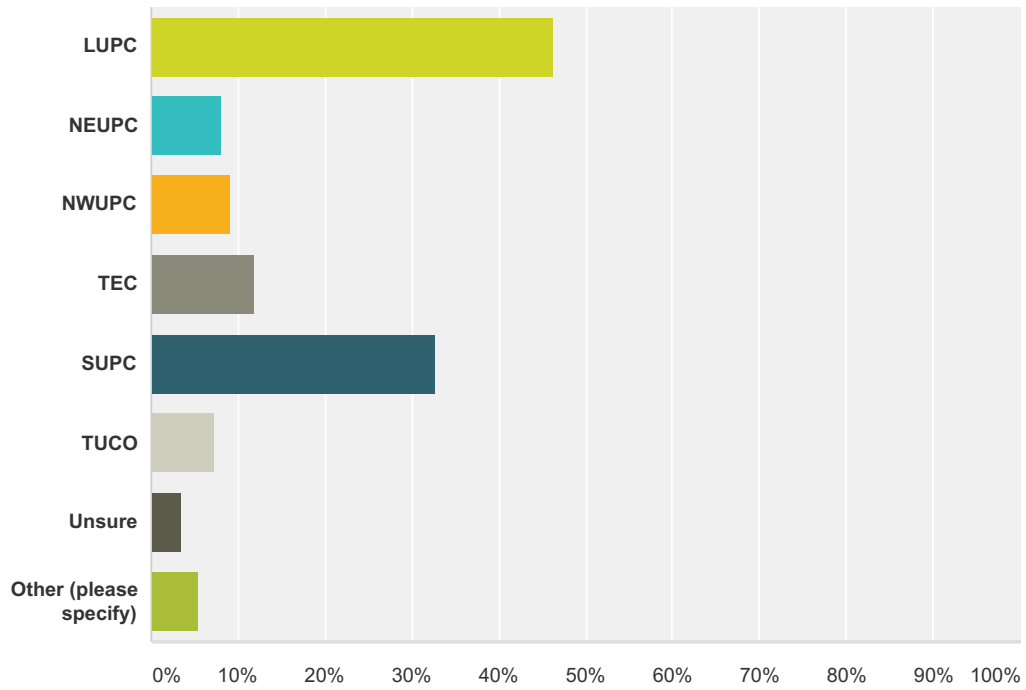
Answered: 105 Skipped: 7



	Fully aware	Somewhat aware	Do not know	Somewhat unaware	Completely unaware	Total	Weighted Average
(no label)	14.29% 15	36.19% 38	20.95% 22	11.43% 12	17.14% 18	105	2.81

### Q8 Of which purchasing consortium are you a member?

Answered: 110 Skipped: 2



Answer Choices	Responses
LUPC	46.36% 51
NEUPC	8.18% 9
NWUPC	9.09% 10
TEC	11.82% 13
SUPC	32.73% 36
TUCO	7.27% 8
Unsure	3.64% 4
Other (please specify)	5.45% 6
<b>Total Respondents: 110</b>	